Upgrading rules for digital markets (Conference for Digital Market Competition)

Provisional Translation

Upgrading rules regarding the Antimonopoly Act including the evaluation of the data value (business combination review)

C	In digital markets,	concentration o	of data may poss	sibly lead to re	estraint of com	petition, eve	en by the acqu	isition of a co	mpany with	small market s	shares of
	sales.										

(Example) Facebook proposed the acquisition of WhatsApp (SNS) with 2 trillion yen in 2014. While the European Commission and the US Federal Trade Commission approved this acquisition, Facebook carried out data integration, followed by higher oligopolization.

- O Currently, way of thinking has not been clarified regarding business combination review involving the features of digital service.
 - Way of thinking regarding market delineation: it is judged by the degree to which a user substitutes product Y for X by an increase in price.
 - →Way of thinking is unclear where free goods and services are provided, or where services constitute multi-sided markets (example: advertisement business using the data collected by search service).
 - Competition restraint: whether there will be competitive pressure after the business combination is judged from the market shares and other elements.
 - →Elements of consideration are unclear, in case of an acquisition of a venture business, holding valuable data but having small amount of sales.
 - Criteria for notification requirement: Whether the domestic total sales exceed a certain extent (where a company of which domestic total sales exceed 20 billion yen acquires a company of which domestic total sales exceed 5 billion yen, etc.) (however, even if an acquisition is not subject to notification, the JFTC can review it.)
 - →It is unclear whether the JFTC will review a business combination, in case that an acquisition is not subject to notification.
- O Regarding the Guidelines to Business Combination Review, how about the following direction of revision?

[Direction of revision]

- Market delineation: clarifying the way of thinking, regarding where free goods and services are provided, or where services constitute multi-sided markets.
- Competition restraint: clarifying the way of thinking, regarding potential for competition restraint through network effects, analysis on the elimination of the possibility of new entry and evaluation methods on how competition will be affected by the data accumulation.
- Addressing cases not subject to notification requirement: clarifying the criteria that the JFTC reviews business combinations not subject to notification requirement, (i.e. acquisition price exceeds a certain amount and other conditions are met), as well as clarifying that parties to such business combinations are advised to consult with the JFTC.
- O The JFTC will thereafter start public comments procedure on the revision of the guidelines and will reach conclusions by the end of this year, and will revise the guidelines, etc.

Consideration of a bill on improving transparency of transactions of digital platform operators

- O Digital platform operators exponentially increase the possibility for small and medium sized companies as well as venture businesses to have access to markets. On the other hand, there is a concern that problems arise in transactions between digital platform operators and business users, such as (a) unilateral imposition of contract terms and rules, (b) imposition of services and excessive cost burden, and (c) excessive restriction of access to data.
- As a rule respecting autonomy as much as possible in a manner that does not impede innovation while corresponding to a concern that reality of transactions become opaque, "bill on improving transparency of transactions of digital platform operators (tentatively called)" will be submitted to the next ordinary session of the Diet.
 - < Reference> EU established the Regulation to require transparency of transactions mainly for online malls and application markets. (effective next summer)

[Direction of consideration] how about the following direction?

- Target: the large-scale online malls and application markets where many problems have been pointed out in some surveys
- Rules regarding information disclosure, etc.
- (1) Disclosure of transaction conditions to business users
 (Examples) reasons for rejection of transactions, main elements which decides display sequence, cases and conditions of giving preferences to their own products and services, and possibility of access to data
- (2) Regular reports and publication of operational guidelines and operational situation, and implementation of monitoring and review
- (3) As well as the above, should certain compliance items be included? (It should be decided based on the result of the survey conducted by the JFTC (to be announced))
- Administrative measures: recommendation, improvement order, request for the JFTC to enforce the Antimonopoly Act where a case has a high possibility of violating the Act.
- Providing authority to conduct fact-finding surveys on digital platform operators in general to address issues in a faster way.

Addressing abuse of a superior bargaining position with respect to the transactions between digital platform operators and consumers

	is an increasing concern that digital platform operators acquire and use consumers personal information undury.
(Exam	ple) German competition authority (February 2019): Bundeskartellamt prohibited Facebook from combining data collected from WhatsApp(SNS) or other sources with Facebook user accounts without the voluntary consent of the users. It judged Facebook's GDPR (general data protection regulation of EU) violation as exploitative abuse of dominance (pending).
	the JFTC cases on abuse of a superior bargaining position have been concerned with BtoB to date, it was unclear how the prohibition on the abuse lied to BtoC transactions.
•	e JFTC is to publish the guidelines concerning abuse of a superior bargaining position under the Antimonopoly Act on the transactions between l platform operators and consumers by the end of this year.
O In doi	ng so, it would give consideration on whether categories of action regarding abuse of a superior bargaining position are clearly described, as well as

Revision of the Act on the Protection of Personal Information

on whether these guidelines do not wither firms' proper utilization of data.

O From the perspective of an increasing concern about the handling of personal information, the need to strike a balance between protection and use of personal information, and ensuring of equal footing between domestic and overseas business operators, review of the Act on the Protection of Personal Information will be finalized by the end of this year. The amendment of the Act will then be submitted to the next ordinary session of the Diet,

[Direction of consideration]

- Considering the way of expanding personal rights, with regard to request to business operators, etc. to delete or cease the use of personal information. (Currently, it is limited to the case of utilizing personal information for unintended purposes, as well as to the case of acquiring it by wrongful means.)
- Considering more flexible way to utilize personal data from the perspective of promoting innovation. (The necessity of intermediate disciplinary rule between personal information and anonymous processing information)

 (Currently, only the anonymous processing information system is prescribed which requires strict processing.)
- Considering the extraterritorial application of law enforcement and enforcement methods to foreign business operators are considered. (Currently, "collection of reports and on-site inspection" and "order" to foreign business operators are not prescribed.)

Competition evaluation on digital markets

- O Surveys have been already conducted in online malls and application markets, with attention paid to issues on BtoB transactions.
- O In selecting the digital markets where we conduct competition evaluation in the future, should we have the following viewpoint?
 - (1) digital markets which have significant impact
 - (2) digital markets where there is a widespread social concerns
- O From the above perspectives, how about selecting digital advertising market (including search and SNS, etc. that are related to this market) to be evaluated, taking into account concerns about the acquisition and use of personal information, etc., as well as concerns about the adverse effect on competition by oligopolization which concentration of data gives rise to.
 - < Reference > Competition agencies are increasingly monitoring digital advertising market.
 - European Commission: Google (AdSense) was imposed a fine of 190 billion yen in terms of prohibiting ad placement of competitors (March 2019) (pending)
 - UK Competition and Markets Authority: market study on the digital advertising market started. (July 2019)
 - US Federal Trade Commission: Investigation of Facebook started. (July 2019)
 8 states, etc. also started investigation of Facebook with regard to anticompetitive practices in handling of personal data and an advertising business.
 - US Department of Justice: Investigation of Google started (August 2019)
 48 states, etc. also started investigation of Google with regard to anticompetitive practices in advertising markets and search, with a background of concerns about privacy.